


**NHCAA Atlanta**  
Facilitating Compliance with  
Configuration of the EMR

EMR Demonstration



**ding practices using  
existing EMR technology**

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## Electronic Medical Records (EMR)

- EMR's have revolutionized documentation, coding and reporting
- ARRA: government mandate – they're here to stay
- GOAL: EMR's in all facilities that share data
- Who has them?
  - 50% of Hospitals to some degree
  - > 10% of small practices
  - 30% of large practices

## Electronic Medical Records (EMR)

**Why** doctors say they don't like EMR's:

- Policies from numerous key organizations have contributed to widespread EMR compliance problems.
- Well-intended physicians are being victimized when audits reveal their EMRs have allowed non-compliant claims.
- Audited practices have been fined between \$50,000 and \$175,000 per physician for their inadvertent infractions.

## Electronic Medical Records (EMR)

### Why doctors really don't like EMR's:

- Doctor's don't like to:
    - ☐ Document & Code in a timely fashion
    - ☐ Document & Code in a complete fashion
    - ☐ Document & Code in any fashion
- "Many see it as a means to keep the HIM, coding, and compliance departments out of their hair."\*

**You must engage your doctors  
or the implementation will fail !!**

\*Meet Your Coding Needs with the Right EMR; Patricia S. Wilson, RT (R), CPC, PMP; AAPC Coding Edge; July 2008, 24-25.

## Foundational Principles: Physicians

### 1. Principle One: Docs don't scroll.

We just don't. Another company I associate with is more dramatic and states: "scrolling is death"

### 2. Principle Two: I can get close enough in the first eight I see on the list.

If it's important for me to chose the right one, I'm confident I'll find it right away.



## Foundational Principles: Physicians

### **3. Principle Three: “Clicks” - the new currency**

I'll do it if you can get it down to a few clicks. If you share a click saving shortcut with a doctor, you will be his friend for life.

### **4. Principle Four: Docs don't speak coder-ese**

Orderable terms, whether diagnoses or procedures, must be in clinical jargon, not NEC, NOS, etc.



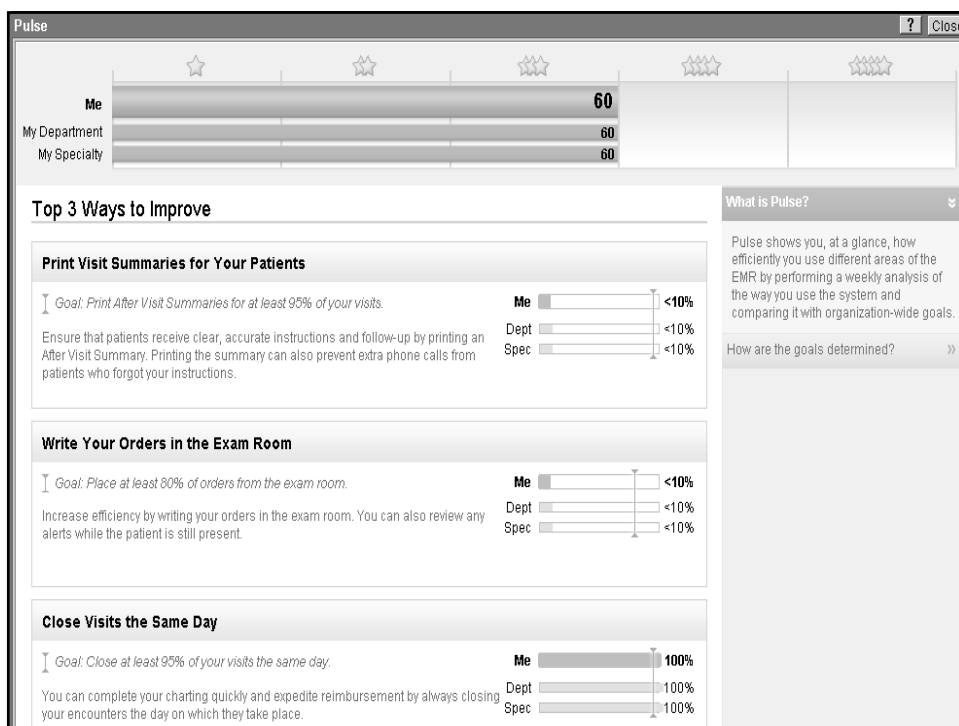
## Foundational Principles: Physicians

### **5. Principle Five: I don't want to go to jail.**

Most docs suffer from Chronic Undercoding (269.9)

### **6. Principle Six:**


What? Me Competitive?



## DEMONSTRATION:


### HOW PHYSICIANS CREATE NOTES





## **EMR CHOICES: make the right thing to do the easy thing to do**

**Close Visit Validation**  
**Timeliness of Closing the Note**  
**Drop Down Lists**  
**Alert Fatigue**  
**E & M wizards/calculators**  
**Templates/Smart Forms**  
**Diagnosis Accuracy**  
**Compliant Addenda**



## **EMR CHOICES: make the right thing to do the easy thing to do**

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## Close Visit Validation

**Mandatory tasks to close note** (require this as a minimum)

- ☐ Orders signed
- ☐ E&M done
- ☐ Diagnosis Entry
- ☐ Progress Note Created
- ☐ Diagnosis/Order Association  
(medical necessity)

If the doctor does not complete these five tasks, the encounter stays “open” and shows up in their Open Encounter folder in their in-basket.

The screenshot shows a medical software interface for a patient named Zzdrtest, Maria. The interface includes a navigation bar at the top with various menu items like Desktop, Action, Patient Care, etc. Below the navigation bar, there is a patient summary section with fields for MRN (213), Age (88 year), Sex (F), PCP (Waterpark I), Allergies (No Latex Allergy), Alert (EYI HM), Spec Feat (N), and Ip.org (Inactive). A central section displays a snapshot of a visit with JAMES TAYLOR on 8/12/2009. A large text box with a black background and white text is overlaid on the interface, stating: "When the doctor wants to finish the note and close it, they click on this button. If they have not completed the minimum tasks required, they get pop-up reminders telling them what they forgot to do." This text box points to a "Close Encounter" button in the left sidebar. The right sidebar shows a list of tasks to complete before closing the visit, including: "due soon. This is a HEDIS measure. ACTION: Order appropriate labs or manage medication list. Last K: Not on file. Last CR: Not on file (CREATININE, SERUM last done: 6/13/2007). AGL: Click Here for fun surprise." and "Progress Notes" with a "Create Note" button. The "Close Encounter" button is highlighted in the left sidebar.

I try to close the note and get this pop-up

#### Close Encounter

##### Required Items

[No level of service for this encounter](#)  
[No diagnosis for this encounter](#)  
[No additional progress notes found.](#)

#### Close Encounter

##### Recommended Item

[This encounter contains orders and/or medications that do not have an associated diagnosis.](#)  
Please associate these orders before closing this encounter.

**Examples: items required before MD closes the note.**

The [hyperlink](#) takes you directly back to the portion of the chart that requires the additional documentation.

If I have unsigned orders:  
Unsigned orders don't flow  
to the performing site – Lab/X-ray/etc

#### Close Encounter

Please validate the Order Entry activity before closing the encounter.

OK



## EMR CHOICES: make the right thing to do the easy thing to do

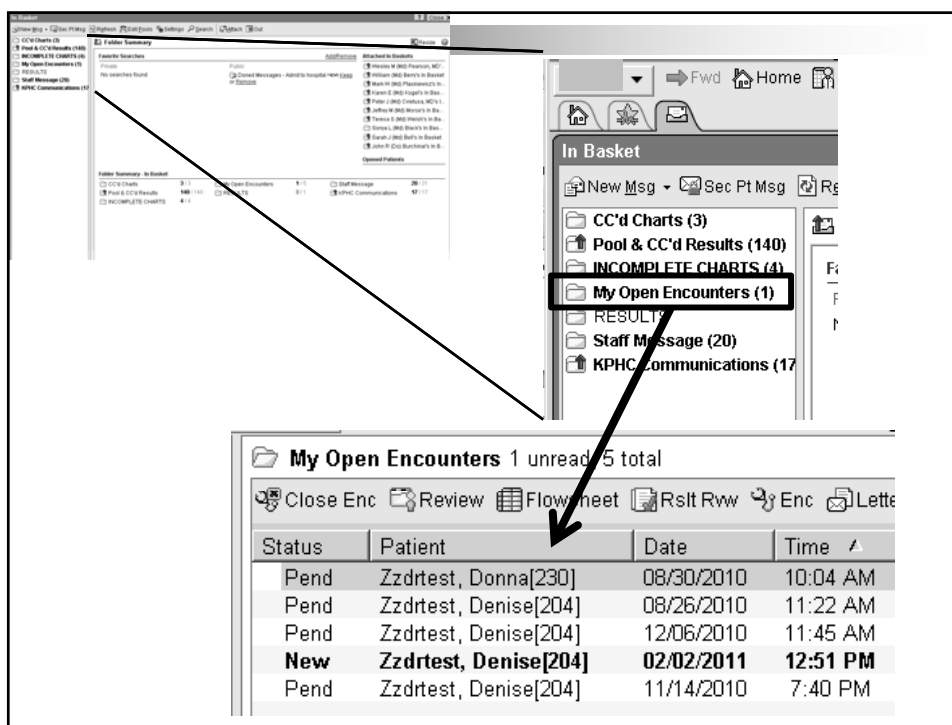
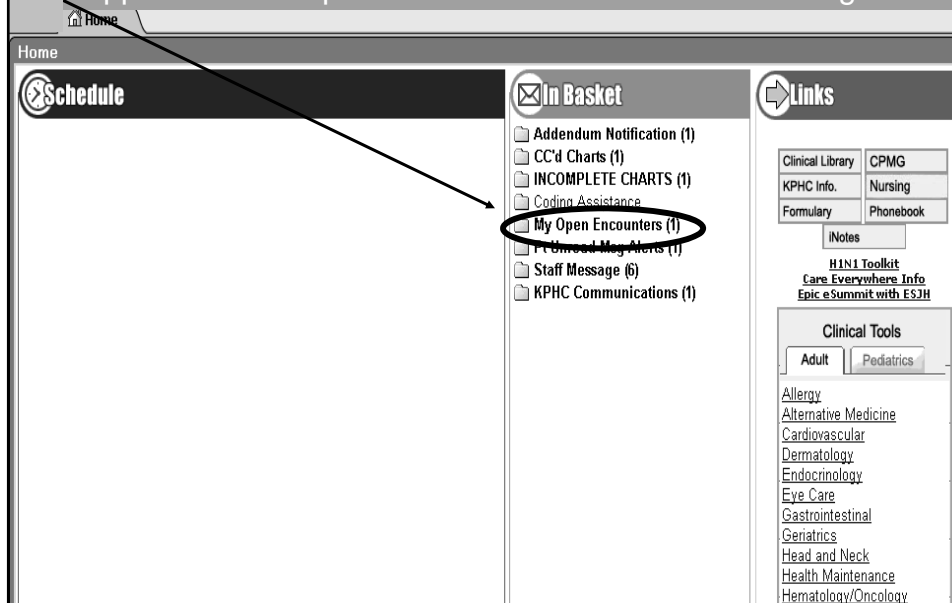
- Close Visit Validation**
- Timeliness of Closing the Note**
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## Timeliness of Closing the Note

**EMR's = "Big Brother" Reporting** (docs get used to it)

- Kaiser's standard is 24 hours
- 97% of all notes closed within 24 hours
- Inbox warning when note not closed
- Message to supervising MD at 7 days
- Report to Executive Team at 30 days
- Work Improvement Plan for "Frequent Fliers"
- Termination if issues continue

When the Physician logs on, they see a list of undone tasks (including encounters that have not been completed). This appears when a provider leaves a note without closing it.



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## Drop down lists

### Significant Barrier to Accurate Coding

- Thoughtful Creation and Careful Maintenance
- Department Specific

### General Guidelines:\*

- “Do not use drop-down lists with fewer than three items, or more than about ten. To offer a choice of two options, use radio buttons or toggle buttons. To offer a choice of more than ten options, use a list.
- Do not initiate an action when the user selects an item from a drop-down list. (MD must review choice before taking action)
- Use sentence capitalization for drop-down list items, for example, *Switched movement.*”

\*Available at: <http://library.gnome.org/devel/hig-book/stable/controls-options-menus.html.en>

## Drop down lists

### **Foundational Principle Application: Docs Don't Scroll**

Drop down list priorities

8-10 choices (with options to click to more)

Alphabetical order

Anatomical or physiological

Physician Input Required

Clinically Correct

Best Practice Based or Guide Best Practice

Periodic Review for Clinical Accuracy

\*Available at: <http://library.gnome.org/devel/hig-book/stable/controls-options-menus.html.en>

## EMR CHOICES: make the right thing to do the easy thing to do

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**Compliant Addenda**

Alerts: Any strength taken to an extreme becomes a weakness

**ALERT FATIGUE (780.79)**

- Very common in CPOE
- Too many interruptions leads to overriding
  - 2,900 MD's in MA, NJ, PA
  - 230,000 alerts ignored 90% of time
  - Another study: Safety alerts ignored 49-96%
  - Setting alert to "critical/high severity" decreases rate

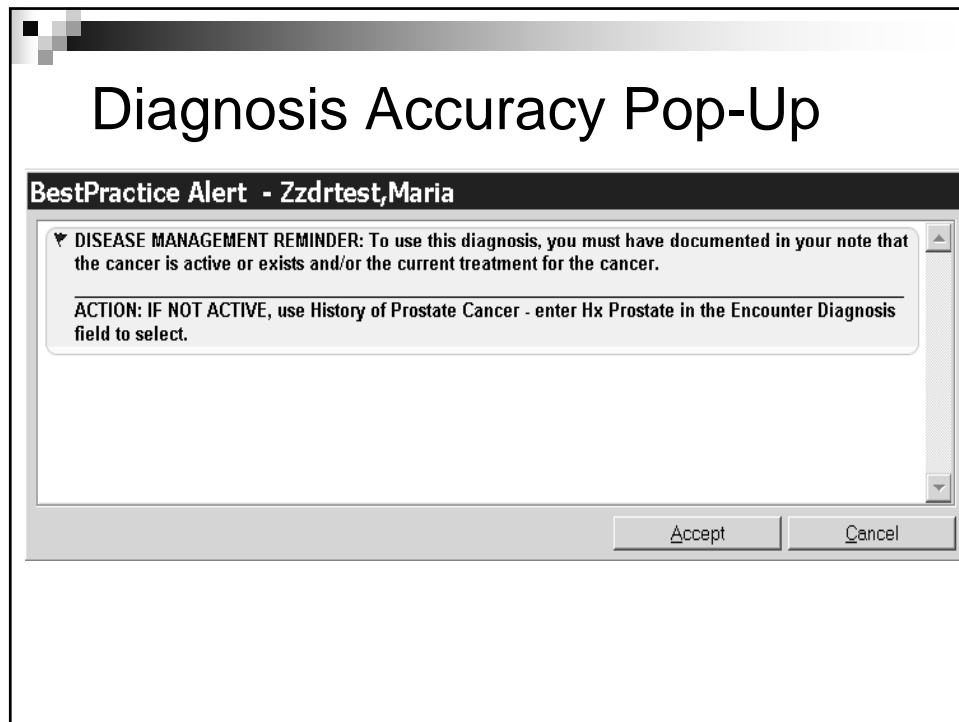
**Prostate Cancer Alert in KPCO:**

- Initial Diagnosis accuracy 50% → 97%
- Now 84% → 96%

Alerts: Any strength taken to an extreme becomes a weakness

**Focus Group of EMR Users (almost 20 years on EMR)**

1. **Efficiency - fire at right time**
  1. Minimize clicks to deal with alert
  2. Options should be on alert screen
2. **Usefulness**
  1. Did it fire for right reason
  2. Current orders only (not future)
  3. Don't remind me of 2<sup>nd</sup> line antibiotic
3. **Be Specific**
  1. Mammography Due not Health Maintenance Due
4. **Workflow**
  1. Timing is most important factor
    - Fire at ordering
    - Not at opening



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## Evaluation & Management Coding

### Point of Care Reminders to Complete E&M

#### Hover Text States Rules of E&M Coding

Once each key component level is selected, the computer assigns the codes based on the level picked for History/Exam/MDM or Time

The only way the EMR can choose the code:

- All documentation is structured text
- Natural Language Processing “reads” the note
- Both pose significant overcoding challenges

The screenshot shows an EMR interface for 'Office of Service'. The 'Service' dropdown is set to 'OFFICE/OUTPATIENT (1)'. Below this, there are radio buttons for 'New Patient' and 'Established Patient', and a checkbox for 'Counseling more than 50% of appointment time.' A 'Visit Length (Min)' dropdown is set to '> 5'. The 'History' button is circled in red, and an arrow points to it from the text overlay. The 'Exam' button is also circled in red, and an arrow points to it from the text overlay. The 'Preview: History, Expanded Problem Focused' window is open, showing the following information:

- HPI: 1 - 3 Elements
- ROS: Problem Pertinent
- PFSH: N/A
- HPI Elements: Location; Quality; Severity; Duration; Timing; Context; Modifying factors; Associated Signs/Symptoms
- PMH: Meds; Allergies; Illnesses; Surgeries
- SH: Smoking, Marital; Job; ETOH/drug; Education level

The text overlay states: 'When I hover the cursor over the button, the rules appear in the box on the right. This provides point of service education for the providers.'

At the bottom of the interface, there are buttons for 'Analyzer', 'Accept', 'Restore', and 'Cancel'.

**Level of Service**

Service: **OFFICE/OUTPATIENT (1)** Preview: History, Detailed

☐ New Patient ☐ Counseling more than 50% of appointment time.

☒ Established Patient Visit Length (Min): ☐ > 5 ☐ > 10 ☐ > 15 ☐ > 25 ☐ > 40

**History**

Problem Focused Expanded Problem Focused **Detailed** Comprehensive

**Exam**

Problem Focused Expanded Problem Focused Detailed Comprehensive

**MDM**

Straightforward Low Complexity Moderate Complexity High Complexity

Modifiers: 1.  2.  3.  4.

LQS Code:  Calculate

Auth Provider: TAYLOR, JAMES M (MD) [10070996]

Billing Dept: PC RKCK [1000350006]

Enter Additional E/M Codes

Analyzer Accept Restore Cancel

**HPI: ≥ 4 elements**  
**ROS: Problem Pertinent + 1 Other**  
**PFSH: 1 Pertinent**

**HPI Elements:** Location; Quality; Severity; Duration; Timing; Context; Modifying factors; Associated Signs/Symptoms

**PMH:** Meds; Allergies; Illnesses; Surgeries  
**SH:** Smoking; Marital; Job; ETOH/drug; Education level

Currently selected levels

**History:** None selected.  
**Exam:** None selected.  
**MDM:** None selected.

**Additional Help Text:** The preview window above will display HELP text when you hover your mouse over any Level of Service component button. This text describes the required elements of history, physical or medical decision making which must be performed and documented for accurate Evaluation and Management coding. If Counseling / Time is a consideration, check the box "Counseling more than 50% of appointment time" and HELP text will appear for this element as well. When you click any button, the same text will appear in this window as currently selected levels.

**Level of Service**

Service: **OFFICE/OUTPATIENT (1)** Preview: Exam, Expanded Problem Focused

☐ New Patient ☐ Counseling more than 50% of appointment time.

☒ Established Patient Visit Length (Min): ☐ > 5 ☐ > 10 ☐ > 15 ☐ > 25 ☐ > 40

**History**

Problem Focused Expanded Problem Focused Detailed Comprehensive

**Exam**

Problem Focused **Expanded Problem Focused** Detailed Comprehensive

**MDM**

Straightforward Low Complexity Moderate Complexity High Complexity

Modifiers: 1.  2.  3.  4.

LQS Code:  Calculate

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Billing Dept: PC RKCK [1000350006]

Enter Additional E/M Codes

Analyzer Accept Restore Cancel

**95: 2-4 Body Area/Organ System**  
**97: 5-11 Elements (Specialty Dept)**

**BA:** Head/Neck/Chest/Abd/Genital/Back/ Each Ext  
**OS:** Constitutional/Eye/ENT/CV/Resp/GI/GU/MSK/Skin/Neuro/Psych/Heme-Lymph-Immuno

Currently selected levels

**History:** None selected.  
**Exam:** None selected.  
**MDM:** None selected.

**Additional Help Text:** The preview window above will display HELP text when you hover your mouse over any Level of Service component button. This text describes the required elements of history, physical or medical decision making which must be performed and documented for accurate Evaluation and Management coding.

'95 and '97 rules are built in so different departments have the option to use one or the other



**Level of Service**

Service: **OFFICE/OUTPATIENT (1)** Preview: MDM, Low Complexity

☐ New Patient
 ☐ Counseling more than 50% of appointment time.

☒ Established Patient
 Visit Length (Min):
 ☐ > 5
 ☐ > 10
 ☐ > 15
 ☐ > 25
 ☐ > 40

**History**

**Exam**

**MDM**

**Modifiers**

1. 
 2. 
 3. 
 4.

LQS Code:  Calculate

Auth Provider: TAYLOR, JAMES M (MD) [10070996]

Billing Dept: PC RKCK [1000350006]

Enter Additional E/M Codes

**2 of 3 of the following:**

**DX SCORE: 2** **DATA SCORE: 2**

**RISK SCORE: Any one from below**

- 2 Minor/Self-Limited Problems
- 1 Stable Chronic Illness
- Acute Uncomplicated Illness (cystitis, sprain)
- Physiologic Tests Non-Stress (PFT)
- Contrast Imaging (non-cardiac) Ordered
- Skin Bx; Superficial Needle Bx; ABG's
- OTC Rx
- PT/CT Ordered - Minor Surgery Decision (-) Risk Factors

**IV FLUIDS w/o Additives**

Currently selected levels

**History** None selected.  
**Exam** None selected.  
**MDM** None selected.

**Additional Help Text** The preview window above will display HELP text when you hover your mouse over any Level of Service component button. This text describes the required elements of history, physical or medical decision making which must be performed and documented for accurate Evaluation and Management coding. If Counseling / Time is a consideration, check the box "Counseling more than 50% of appointment time" and HELP text will appear for this element as well. When you click any button, the same text will appear in this window as currently selected levels.

**Level of Service**

Service: **OFFICE/OUTPATIENT (1)** Preview: MDM, Moderate Complexity

☐ New Patient
 ☐ Counseling more than 50% of appointment time.

☒ Established Patient
 Visit Length (Min):
 ☐ > 5
 ☐ > 10
 ☐ > 15
 ☐ > 25
 ☐ > 40

**History**

**Exam**

**MDM**

**Modifiers**

1. 
 2. 
 3. 
 4.

LQS Code:  Calculate

Auth Provider: TAYLOR, JAMES M (MD) [10070996]

Billing Dept: PC RKCK [1000350006]

Enter Additional E/M Codes

**2 of 3 of the following:**

**DX SCORE: 3** **DATA SCORE: 3**

**RISK SCORE: Any one from below**

- Mild Exacerbation of Chronic Illness
- 2 Stable Chronic Illnesses
- Acute Illness w/Systemic Sx's
- Undiagnosed New Problem with Uncertain Prognosis
- Prescription Drug Management
- Deep Bx; Obtain Fluid from Body Cavity
- IV Fluids with Meds/Additives
- Elective Major Surgery (-) Risk Factors
- Minor Surgery Decision (+) Risk Factors

Screening Endoscopy/Stress Test; Nuc Med Ordered

Currently selected levels

**History** None selected.  
**Exam** None selected.  
**MDM** None selected.

**Additional Help Text** The preview window above will display HELP text when you hover your mouse over any Level of Service component button. This text describes the required elements of history, physical or medical decision making which must be performed and documented for accurate Evaluation and Management coding. If Counseling / Time is a consideration, check the box "Counseling more than 50% of appointment time" and HELP text will appear for this element as well. When you click any button, the same text will appear in this window as currently selected levels.

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**Close Visit Validation**  
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## “Smart Tools”

(shortcuts for better documentation)

**Smart Sets** (Templates for Complete Documentation of Encounter and related procedures or tests)

- ☐ Allow documentation and coding for entire problem – example joint injection; cryo

**Smart Text** (Problem Specific documentation)

- ☐ More specific problem/guidance
- ☐ Abd pain – pregnant < 20 weeks; sports PE

**Smart Phrases: “dot” phrases** (common pretexted phrases)

- ☐ .bmi: (calculates and pulls in last body mass index).
- ☐ .nexheart: (pulls in negative exam for CV system)
- ☐ .negneuro: (pulls in negative neuro ROS questions)

**Configuration Consideration:** Make sure add-on codes are programmed in (preset the quantities with all codes needed)

- ▼ Procedure codes for AK's (Use above codes for all warts and benign lesions)
  - ▶ 1 Lesion
  - ▶ 2 Lesions (check both)
  - ▶ 3 Lesions (check both)
  - ▶ 4 Lesions (check both)
  - ▼ 5 Lesions (check both)
    - ☐ DESTRUCTION, PREMALIGNANT LESIONS, FIRST LESION [17000U]
    - ☒ DESTRUCTION PREMALIGNANT LESION, 2ND-14TH LESIONS [17003AN]
  - ▶ 6 Lesions (check both)
  - ▶ 7 Lesions (check both)
  - ▶ 8 Lesions (check both)
  - ▶ 9 Lesions (check both)
  - ▶ 10 Lesions (check both)
  - ▶ 11 Lesions (check both)
  - ▶ 12 Lesions (check both)

**Full Detail**

**DESTRUCTION PREMALIGNANT LESION, 2ND-14TH LESIONS**

Priority:

Class:

Quantity:   ( The maximum orderable quantity for this procedure is 1000 )

Status:

Modifiers:

**Dot phrases (vender specific name)**

Typing Shortcut: example type in ".GH" and "gingival hyperplasia" appears – saves time

Progress Notes (F3 to enlarge)

100%      Arial  **B** *I* U

.gfr

Abbrev	Expansion
GERDCV	SUBJECTIVE: .name is a .age .sex who complains ...
GERIATRICDEPRESSI...	GERIATRIC DEPRESSION SCREEN: Are you bas...
GETLABS	Get lab results for a range, including today
GF	grandfather
GFR	GFR NONAFRICAN AMERICAN AND GFR AFRICA...
GFRCG	Glomerular filtration rate using Cockcroft-Gault equati...
GFRCGABW	Glomerular filtration rate using Cockcroft-Gault equati...
GG	gamma-globulin
GH	gingival hyperplasia
GI	Gastroenterology

## Use the technology for coding also

**Billing by time: ".30M" Inserts into note the phrase:**

*"At least 30 minutes of time was spent face to face with the patient with >50% discussing treatment options and/or coordination of care."*

M	Abbrev	Expansion
	24HRURINECREAT	CREATININE, 24HR URINE
	24HUCORT	last 24 hour urine cortisol
	25MINUTES	At least 25 minutes of time was spent face to face with
	2MODEV	<S> HPI: Nutrition/Feeding: { :10705} Sleep position:
	2WEEKIX	Significant pregnancy or delivery events: { :11649} Con
	30MINUTES	At least 30 minutes of time was spent face to face with
	35MINUTES	At least 35 minutes of time was spent face to face with
	40MINUTES	At least 40 minutes of time was spent face to face with
	45MINUTES	At least 45 minutes of time was spent face to face with

## Non-fixed Dropdown Options

Review of Systems - {Adult Master ROS:10983}

Physician chooses which ROS they asked the patient, and also have choices from each individual list chosen.

- Negative except \*\*\*
- History obtained from { :10984}
- General ROS: { :10864}
- Psychological ROS: { :10891}
- Ophthalmic ROS: { :10866}
- ENT ROS: { :10868}
- Allergy and Immunology ROS: { :10886}
- Hematological and Lymphatic ROS: { :10876}
- Endocrine ROS: { :10878}
- Breast ROS: { :11229}
- Respiratory ROS: { :10870}
- Cardiovascular ROS: { :10872}
- Gastrointestinal ROS: { :10880}
- Genitourinary ROS: { :10882}
- Musculoskeletal ROS: { :10888}
- Neurological ROS: { :10874}
- Dermatological ROS: { :10884}
- \*\*\*

Note status: ☐ Sign at closing of section ☒ Sign at closing of encounter

Review of Systems -  
 History obtained from { :10984}  
 General ROS: positive for - { :10865}  
 Respiratory ROS: positive for - { :10871}  
 Genitourinary ROS: { :10882}

Dropdown list for Positive Pulmonary ROS: All, some or none can be chosen.

The asterisks (\*\*\*) are placeholders for the doctor's words.

- cough
- hemoptysis
- orthopnea
- pleuritic pain
- shortness of breath
- sputum changes
- stridor
- tachypnea
- wheezing
- \*\*\*

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## Diagnosis Accuracy: POS Education

Cancer versus “History Of”

Acute Stroke

### BestPractice Alert - Zzdrtest,Maria

▼ DISEASE MANAGEMENT REMINDER: To use this diagnosis, you must have documented in your note that the cancer is active or exists and/or the current treatment for the cancer.

ACTION: IF NOT ACTIVE, use History of Prostate Cancer - enter Hx Prostate in the Encounter Diagnosis field to select.

Accept

Cancel

## Diagnosis Accuracy

Etiology/Manifestation Codes

- EMR allows creative display names
- Captures clinical essence in coding terms
- Doesn't keep the clinician guessing on what the “allowed” manifestations are

One click for the doc, two codes for the coder!

**Preference List Matches**

Match: dm 2 retin

Code	Name
500621	DM 2 W DIABETIC BACKGROUND RETINOPATHY
	ETIOLOGY      manifestation

CLINICAL EMR: Administrative Code 500621

BILLING SUITE EMR: Administrative Code 500621

500621 deleted and 250.50 + 362.01 added

Claim Diagnoses: 250.50 + 362.01

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## Compliant Addenda

Make sure any addendum is clearly called out

- Different text boxes
- Background Watermark under different text
- Time/Date stamp of added documentation

Example: Watermark + Time/Date Stamp + Notification sent to Initial Author that record had additional documentation entered after note was closed

Message that appears in initial author's In-Basket to alert of additional documentation

My In Basket		James M Taylor's In Basket >> Addendum Notification				
	Status	Visit	Patient	Added By	DtAdded	
Addendum Notificat	New	03/24/2009	Zz, Zzjojtest	Rhoades, Linda S	03/24/2009	
CC'd Charts (1)						
INCOMPLETE CHAP						
Coding Assistance						



## EMR RISKS: You can't automate everything



## Copy and Paste: Harder than you think!



## EMR RISKS: You can't automate everything

Copy and Paste

Exploding Notes

Templates

